

# WidEnergy is growing and hiring!

## Job Description

<b>Job Title</b>	<b>Repayment Manager</b>
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### Job Description

WidEnergy is focusing strongly on its client portfolio quality and is looking for a Senior Repayment Manager supporting our sales team and the head office.

The focus of the responsibilities will be to ensure that our portfolio is of highest quality, the non-performing loans are below industry standard and measurements and ongoing training is properly introduced to sustain the goals.

### Duties and Responsibilities

- Support the introduction of an efficient credit scoring mechanism
- Ensure customers understand level of commitment
- Initiate and oversee all repayment improvement initiatives
- Keep accurate records of any repayment interactions with customers and field teams and organize repossession when necessary
- Understand and keep track of performance indicators
- Coordinate the repayment officers and credit officers at HQ
- Single Point Of Contact (SPOC) for department related services providers.
- Work closely with other department heads

Overall, the selected candidate will be responsible of keeping a “Clean Portfolio” culture in the department, combined with professionalism and teamwork.

### Qualifications & Experience

- Minimum of 7 years of work experience
- 3 years relevant/similar experience (Banking, Microfinance, SACCO)
- Bachelor’s degree or higher in finance, business administration or economics.
- Good knowledge of Zambian market, especially Rural Zambia
- Experience in either Micro-finance, Telecoms, Fintech, FMCG or all
- VERY strong analytical and managerial capacity
- Fluent in verbal and written English, AND in 2 – 3 of the main local Zambian languages,
- Proven track record in working with targets and elaborating detailed strategies
- Leadership, coaching and ability to manage and motivate people
- Solution oriented, Communication and critical thinking skills
- Strong attention to detail and a **CEO attitude**
- Strong in office suite products, especially MS excel
- Able to work with a variety of stakeholders in multi-cultural environment.

## **About WidEnergy**

We are a social, for profit start up that focuses on last mile distribution of clean, affordable and reliable energy solutions. Since 2016, we have empowered over thousands of Zambians with our Pico solar products and our recently launched Pay As You Go solar home systems in the market.

### **How to apply?**

Please send us your cover letter and your CV on [jobs@widenergyafrica.com](mailto:jobs@widenergyafrica.com) until November 30<sup>th</sup> 2019.